



St. Mary's **Annual Report 2023**

For the 2024 Annual Meeting

The Episcopal Church of St. Mary the Virgin 2325 Union Street San Francisco, CA 94123

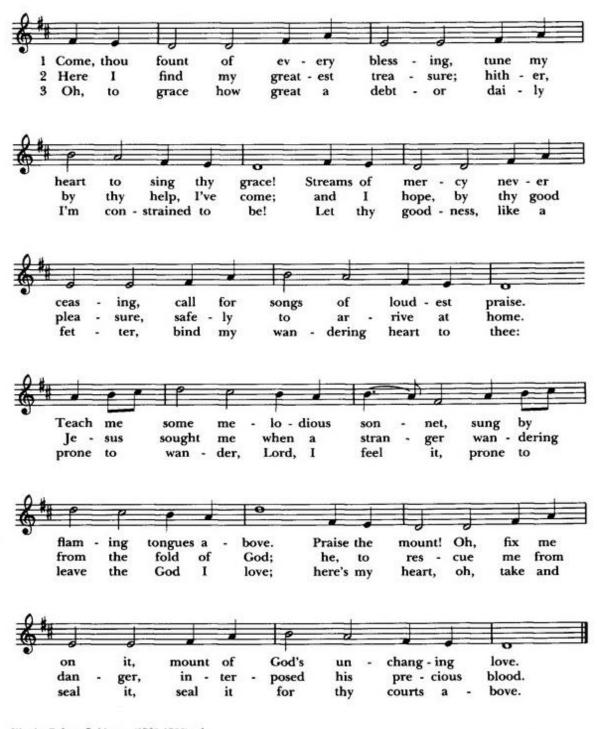
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	al Church of St. Mary the Virgin AL PARISH MEETING	Sunday, February 4, 2024 11:20 AM
	AGEND	A
1	Call to Order and Opening Prayer:	The Rev. David L. Erickson, Rector
	Hymn #686 'Come Thou Fount of Every Blessing'	
2	Review Canons and Bylaws for Voting Qualifications and Establishing a Quorum:	Gloria Galindo, Sr. Warden
3	Election by Acclamation and Introduction of Vestry Class of 2	027: (profiles in the Annual Revort)
	Barbara Bernard	····
	Rick Darwin	
	Whitney Gough Sandy Stadtfeld	
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4	Election by Acclamation and Introduction of SF Deanery Dele Steven R. Depont-Kalani, convener	gation for 2024:
	Matt Bartlett	
	Robert Noeller	
	Christine Wardell Linda Woodworth	
5	Stewardship:	The Rev. David L. Erickson, Rector
	Ouestia	ons and Comments
6	Finance Reports:	ns and comments
6.1	2023 Financial Report	Elizabeth Falcon, Finance Chair
6.2	2024 Budget as approved by the Vestry	Elizabeth Falcon, Finance Chair
6.3	Legacy & Endowment	Betty Hood-Gibson, Treasurer
	Questic	ons and Comments
7	Senior Warden's Report	Gloria Galindo, Sr. Warden
8	Rector's Report	The Rev. David L. Erickson, Rector
9	Closing Prayer	The Rev. David L. Erickson, Rector

Hymn #686, Come Thou Fount of Every Blessing



Words: Robert Robinson (1735-1790), alt. Music: Nettleton, melody from A Repository of Sacred Music, Part II, 1813

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PROFILES: CLASS OF 2027 VESTRY NOMINEES

Barbara Bernard

I am a native of Pittsburgh, Pennsylvania and have been an Episcopalian my entire life. Coincidentally, Deacon Tim Smith here at St. Mary's and I attended the same Episcopal Church in our youth. I joined St. Mary's in 2017 following a move from New York City to take a new job. Everyone was so welcoming and my participation in the altar guild and one year term on the vestry in 2023 has been a highlight.

My professional background is in real estate. Following graduation from the M.B.A. program at Northwestern University's Kellogg Graduate School of Management, I worked in real estate development for Spaulding & Slye, real estate investment management for JP Morgan and am currently a real estate and real assets investment specialist for an investment consulting company, Callan LLC, in San Francisco.

Volunteering and service has always been important to me having served on the Board of Vacamas Program for Youth, and having volunteered in a variety of roles for Foundling Hospital, Belleview Hospital, National Rehabilitation Hospital and Urban Land Institute, among others.

I am excited about the prospect of serving on the Vestry and deepening my ties to St. Mary's.

Rick Darwin

Rick grew up in Arcadia, California and was raised in the protestant faith, attending Presbyterian and Congregational churches in his youth and teenage years. After graduating from UCLA he moved to San Francisco to attend law school. Although he intended to move back to Los Angeles after graduation, he quickly fell in love with the City and decided to stay and make it his home. He is married and has two sons, both in college.

Upon moving to San Francisco Rick began attending Calvary Presbyterian church, but was eventually drawn to the community, liturgy, and youth programs offered by SMV, which has been his spiritual home for the last ten years. He currently serves as the head usher for the church. This will be his second time serving on the Vestry.

After 25 years in private practice as a lawyer, Rick was appointed to the San Francisco Superior Court by Governor Jerry Brown in 2017. As a trial judge, Rick has presided over criminal, juvenile, and family law cases for the last six years. He also serves as an instructor for the California Judicial Council's training program for newly appointed and elected judges. In his spare time Rick enjoys running, hiking in our beautiful National Parks, traveling, and cooking elaborate meals for his family and friends.

Whitney Gough

Whitney and her husband, Chris, live in the Richmond district with their two boys, Grayson (age 6, Kindergarten) and Will (age 9, 3rd Grade). They sought a church where their children could experience the joy of a faith-based community in the same way that they had experienced growing up. St. Mary's was an obvious choice given its welcoming community, breadth of service offerings and family & children's programming. In addition to the Vestry, Whitney is a member of the St. Mary's Vital + Thriving Missional Innovation Team, serves as a prayer leader, and her sons are enthusiastic members of the St. Mary's Children's Choir, where she happily volunteers her time when needed.

Whitney worked for 20 years in both New York and San Francisco doing corporate and crisis communications. She worked for global agencies including Burson-Marsteller, Ketchum, Access Communications and Ruder Finn, serving clients spanning the financial, tech and consumer industries such as Bank of America, FICO, Intuit, PayPal, Juniper Networks, Johnson & Johnson, Wines of Germany and Silver Oak Cellars. In 2021, she decided to focus on just two clients (her two young sons!) and now enjoys her life as a full-time mom. She is currently a Kindergarten Room Parent at Town School, Cub Scout Den Leader for the Kindergarten Den of Pack 14, a volunteer interviewer for her alma mater, and on the Edgewood Center for Children and Families Auxiliary.

Whitney is proud to say she is a fifth generation San Franciscan, born here and baptized at Grace Cathedral. She moved with her family to Santa Barbara for elementary school, where she attended Sunday School regularly at All-Saints-by-the-Sea Episcopal church, as well as participated in their children's choir, and, eventually, was confirmed there. For high school, Whitney attended Santa Catalina, an all-girls Catholic boarding school in Monterey, California, followed by Middlebury College, where she majored in Political Science and French and was the captain of the women's tennis team. In her free time, Whitney loves teaching her boys to ski and golf, hiking around the Presidio, swimming in the bay, and watching little kids' soccer games.

Sandy Stadtfeld

Sandy Stadtfeld has been a member of St. Mary's since 1990. A native San Franciscan, Sandy lived most of his childhood on the Peninsula. He attended the U.S. Coast Guard Academy, sailing four summers on the training barque *Eagle*.

After graduating in 1981 with a degree in ocean engineering, Sandy served as a commissioned officer aboard an ocean-going cutter based in Alameda, then ashore as engineering program manager for several classes of West Coast cutters. He left active duty in 1986 to attend U.C. Berkeley, where in 1988 he completed a master's degree in civil engineering, focusing on transportation.

For the next 27 years he worked as a technology and strategic consultant in rail and maritime transportation. Since 2015 Sandy has been employed by the Bay Area Rapid Transit District (BART), doing long-range capital and operations planning. Sandy's two sons Jacob (31) and August (28) were

raised in Cow Hollow, and attended St. Mary's from baptism through Sunday school, choir, as acolytes, and in the youth group.

In September of 2023, Sandy and parishioner Deborah Franklin were joyfully married here at St. Mary's, where both serve in a range of ministries. They reside in both Cow Hollow and Sausalito, and enjoy hiking, sailing, reading, museums, all kinds of music, visitors' centers, the Giants, Glasgow, and the continuing vitality of this community.

2024 SAN FRANCISCO DEANERY & DIOCESAN CONVENTION DELEGATES

- 1. Steven R. Depont-Kalani, Convener
- 2. Matt Bartlett
- 3. Robert Noeller
- 4. Christine Wardell
- 5. Linda Woodworth
- 6. (One vacancy)

STEWARDSHIP

Jim Griffith, 2024 Stewardship Pledge Chair

Isaiah 56:7



2024 Annual Appeal *For my house shall be called a house of prayer for all peoples.*

These are God's astounding words proclaimed by the prophet Isaiah.

St. Mary's strives to be a place where we receive the love of God and bear Christ into the world. As a part of that call, we seek to be a space where everyone can find a place to belong and to be of service.

One of the most powerful ways that we can "be in" at St. Mary's is through a financial pledge. This is a giving estimate of the level of financial support you intend to give for the upcoming year. One of St. Mary's strengths is the abundant and generous people who give meaningfully of their financial means to make all that happens at St. Mary's possible.

2023 started as a very challenging year, as we faced an actual deficit of over \$187,000. The shortfall was due to a decrease in pledging members, inflation, and maintaining our level of outstanding programs. To meet this challenge, we mailed a letter the first week in October to all parishioners asking members to increase their pledge. More importantly, we launched a concerted effort to talk with many parishioners one-on-one. The result: The deficit is now a modest surplus! Total pledges in 2023 were \$845,908 from 164 pledging units.

The Annual Appeal for 2024 is reaching heights in pledges received that SMV has not seen in years. The six-week Annual Appeal Campaign kicked off the first week of October and ran until mid-November. To date, a very generous parish has sent pledges totaling \$910,848 (161 pledging units) as of the last week in January, 2024.

A special thanks to Ellen McLean who has been invaluable during the entire Annual Appeal effort, providing tracking and pledge commitments information.

FINANCE FOR 2023-2024

Elizabeth Falcon, Vestry member & Finance Chair L&E Board, St. Mary Magdalene Scholarship Fund

These ministries focus on carrying out the vestry's fiduciary duties to assure the prudent investment and management of our funds to support ministry and terrestrial concerns like lights, heat and insurance:

Legacy and Endowment Board

This advisory committee meets quarterly to review the investment advice and returns of our financial advisors concerning endowed and vestry-directed investment accounts.

In 2023, gifts were given to St. Mary the Virgin in memory of the following people:

Kenneth Berry	Colleen Skewes-Cox
Karen Cassar	Anthony Miles
Mary Ann Faris	Wendy Mosely
Scott Lambert	David Sullivan
Cynthia MacKay	Joan Wild

St. Mary Magdalene Scholarship Fund and Awards 2023-2024

The St. Mary Magdalene Scholarship Fund was created by a generous bequest of an anonymous, long-time parishioner of St. Mary the Virgin. The gift funds undergraduate college scholarships for young women from our parish. This year marks the seventh year scholarships were awarded. \$42,400 was awarded to fifteen undergraduate women for the 2023-2024 academic year. These young women have been actively involved in the life of St. Mary the Virgin and have demonstrated exceptional service, commitment and participation in our youth programs over the years. The recipients and the schools they attend:

Calista Akel	University of California Santa Barbara
Sadie Akel	California Polytechnic State University
Katherine Anne Hansen	Bates College
Elizabeth Hayashi	Macalester College
Kelly Napolitana	University of Pennsylvania
Virginia Norris	Pitzer College
Anhai Roantree	George Washington University
Meryt Roantree	University of California Santa Cruz
Stella Smith	San Francisco State University
Charlotte Toney	University of Colorado
Eva Toney	University of St. Andrews, Scotland UK
Margaret Veatch	Colby College
Charlotte Winn	University of California Los Angeles
Noelle Winn	Wellesley College
Charlotte Wyman	New York University

Planned Gifts and Bequests:

Bequests were received in 2023 from the Estates of Mary Roper, Elizabeth Ashley and Tom Austin.

2023 INCOME & EXPENSE SUMMARY

As Approved by the Vestry on January 24, 2024

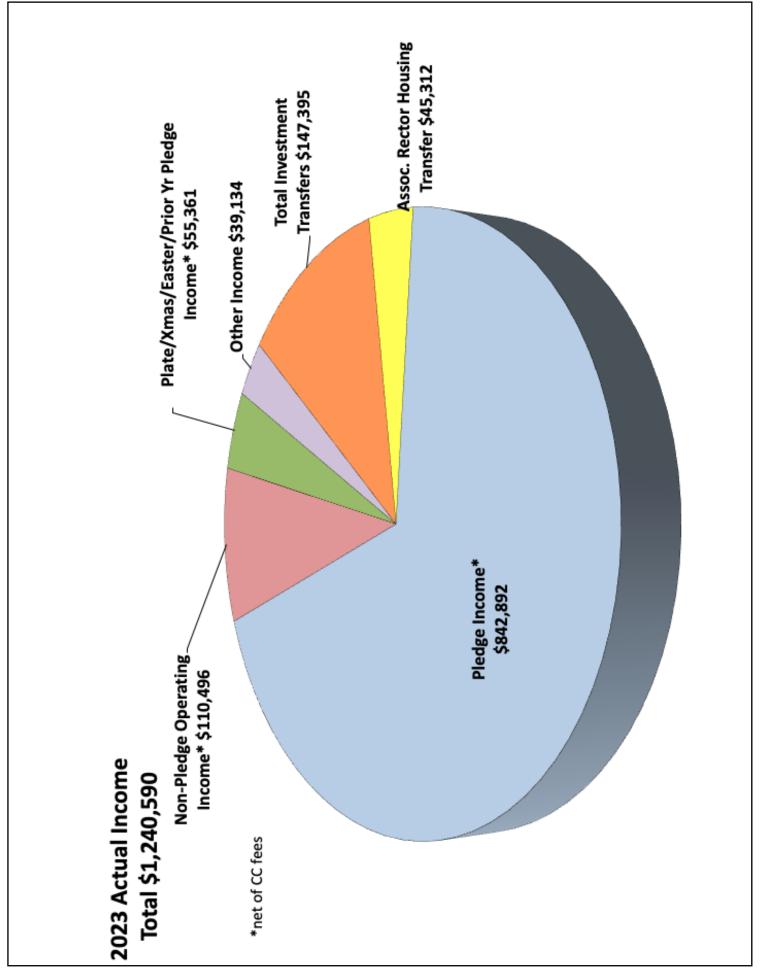
OPERATING REVENUE

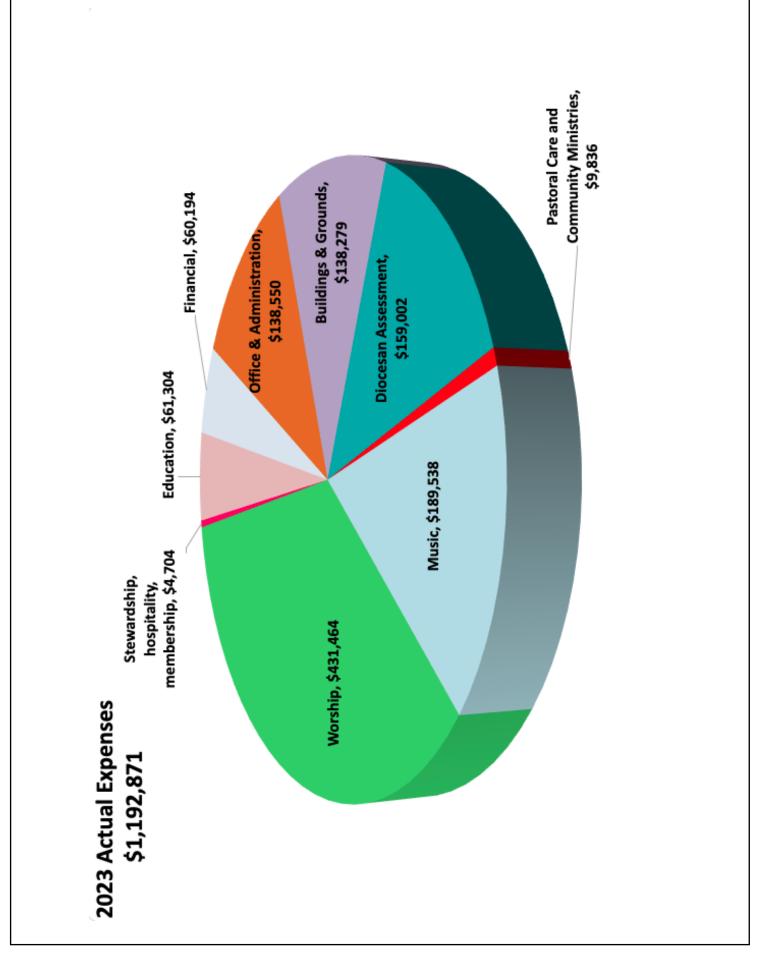
PLEDGE INCOME	\$ 842,892
NON-PLEDGE DONATIONS:	110,496
TOTAL PLEDGE & NON-PLEDGE DONATIONS:	\$953,388
OTHER INCOME:	<u>\$ 287,202</u>
Plate offerings, prior year pledge payments, Easter and Christmas offerings, investment transfers, amount of investment transfer returned to endowment (i.e. amount of surplus), building use, Associate Rector housing transfer, and other income, less credit card fees.	
TOTAL INCOME:	<u>\$ 1,240,590</u>
EXPENDITURES	
EDUCATION MINISTRY:	\$ 61,304
Includes church school directors' salaries and materials, nursery care, youth program, adult education, and Christian community.	
WORSHIP MINISTRY:	431,464
Includes salary and benefits for rector, associate rector, including associate	
rector housing stipend, assisting clergy and verger/liturgist and worship	
supplies. MUSIC MINISTRY:	189,538
Includes salary and benefits for music director, children's choir director, and section leaders,	107,550
organ and piano maintenance, music scores, and other musicians.	
DIOCESAN ASSESSMENT:	159,002
PASTORAL CARE AND COMMUNITY MINISTRIES:	9,836
Includes community outreach, clergy pastoral needs and support for the diocesan deanery.	
FINANCIAL:	60,194
Includes salary and benefits for parish accountant, payroll service fees, and audit/compliance	*
OFFICE AND ADMINISTRATION:	138,550
Includes salary and benefits for parish administrator, office supplies, photo copy equipment	
lease, computer support, postage, printing/paper, and phone/internet costs. BUILDINGS & GROUNDS:	138,279
Includes sexton salary and benefits, building repairs and maintenance, rectory costs,	130,279
utilities, janitorial service, garden care, and insurance.	
STEWARDSHIP, HOSPITALITY & MEMBERSHIP GROWTH:	<u>4,704</u>
Includes stewardship mailings, communications, coffee hour, vestry expenses, newcomers' ho	
TOTAL OPERATING EXPENSES	<u>\$1,192,871</u>
TOTAL REVENUE LESS EXPENSES	\$47,719

2024 BUDGET SUMMARY

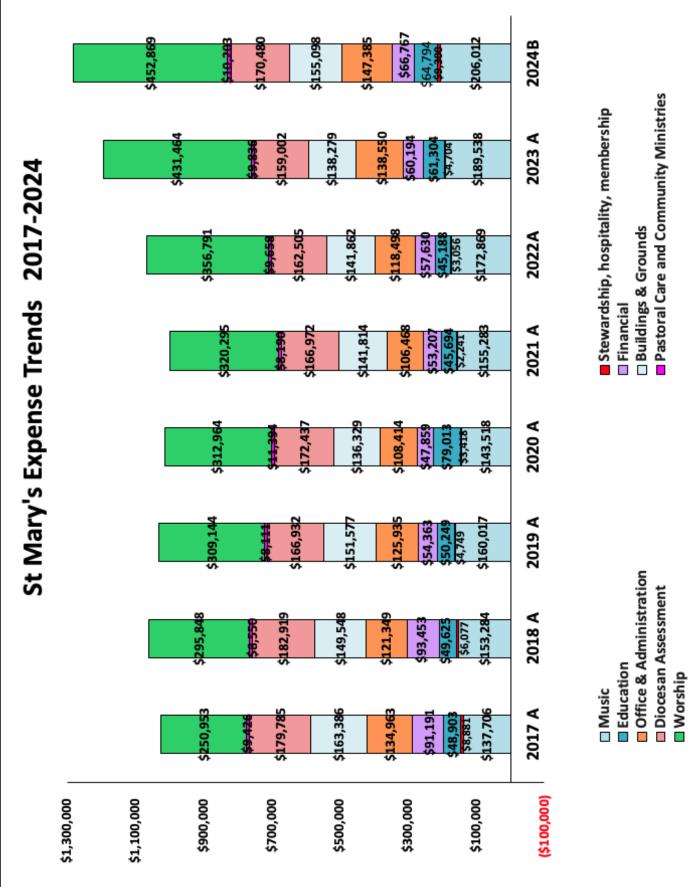
As Approved by the Vestry on January 24, 2024

OPERATING REVENUE	
PLEDGE GOAL	\$ 930,000
NON-PLEDGE DONATIONS	<u>60,000</u>
TOTAL PLEDGE GOAL & NON-PLEDGE DONATIONS	990,000
OTHER INCOME: Plate offerings, prior year pledge payments, Easter and Christmas offerings, investment transfers, building use, Associate Rector housing transfer, and other income, less credit card fees.	<u>281,973</u>
TOTAL FUNDS AVAILABLE	<u>\$ 1,271,973</u>
EXPENDITURES	
EDUCATION MINISTRY: Includes church school directors' salaries and materials, nursery care, youth program, adult education and Christian community.	\$ 66,767
WORSHIP MINISTRY: Includes salary and benefits for rector and associate rector, including associate rector housing stipend, verger/liturgist, miscellaneous worship and clergy expenses.	\$ 452,869
MUSIC MINISTRY: Includes salary and benefits for music director, children's choir director, and section leaders, organ and piano maintenance, music scores, and other musicians.	206,012
DIOCESAN ASSESSMENT:	170,480
PASTORAL CARE AND COMMUNITY MINISTRIES: Includes community outreach, clergy pastoral needs and support for the diocesan deanery.	10,203
FINANCIAL: Includes salary and benefits for parish accountant, payroll service fees, and audit/compliance expenses.	64,794
OFFICE AND ADMINISTRATION: Includes salary and benefits for parish administrator, office supplies, photo copy equipment lease, computer support, postage, printing/paper, and phone/internet costs.	147,385
BUILDINGS & GROUNDS: Includes sexton salary and benefits, building repairs and maintenance, rectory costs, utilities, janitorial service, garden care, and insurance.	155,098
STEWARDSHIP, HOSPITALITY & MEMBERSHIP GROWTH: Includes stewardship mailings, communications, coffee hour, vestry expenses, newcomers' hospi	<u>9,300</u> tality.
TOTAL OPERATING EXPENSES	<u>\$1,282,908</u>
2024 PROJECTED NET DEFICIT	<u><\$7,435></u>





	\$45,312 \$165.086	\$108,200	000'0£6\$		2024 B	nas		ansfer
-	\$45,312 \$45,312	\$165,857	\$842,892		2023A	Easter, Christn	fers	ousing Fund Tr
St. Mary's Revenue Trends 2017-2024		\$13,716 \$136,771 \$46,349 \$89,825	\$781,895		2022A	Plate, Non Pledge, Easter, Christmas	Endowment Transfers	Associate Rector Housing Fund Transfer
Trends 2		\$ <mark>109,59</mark> 0 \$20,541 \$77,132	\$792,801		2021 A	🗆 Pla	Enc	🗖 Ass
Revenue		\$89,022 537,065 561,306	\$801,892		2020 A		funds	
t. Mary's		\$64,951 \$36,725 \$137,239	\$792,162		2019 A	50	uding matching	
Σ Ο		\$75,531 \$46,943 \$100,623	\$837,556		2018 A	Pledges- Operating	Other Income including matching funds	🗆 PPP Loan
		\$ <mark>93,315</mark> \$ <u>36,69</u> 6 \$103,335	\$794,407		2017 A	🗆 Ple	∎ Ot	
	\$1,400,000 \$1,200,000	\$1,000,000 \$800,000	\$600,000 \$400,000	\$200,000	2			



A LETTER FROM OUR SENIOR WARDEN

As members of the vestry, we reflect the vision of St. Mary the Virgin as well as its obligations. Our specific obligations are identified by the canons of the Episcopal Church. We are also the communication link to the congregation and as such share a leadership role with the clergy. Working closely with the Rev. David and Rev. Kira has proven to me how their enthusiasm and tenacity has led to the renewal of our church: we now have four services on Sunday! As Senior Warden, I have enjoyed a front row seat and can say that the state of our church is remarkable.

We are recalling what our community was like before the pandemic as more newcomers are once again arriving. More baptisms are occurring with both babies and young adults. Our ministries are growing with new members.

The efforts of our vestry and clergy have led to increased pledges and broadened parish opportunities to be of service, creating some two dozen ministries. It is clear our congregation has

faith in our leadership with their willingness to invest in St. Mary's on many levels.

I want to acknowledge and thank my fellow vestry members for the important business they have taken up, and in particular, Junior Warden, Lynne Dombrowski and Finance chair, Elizabeth Falcon.

I am grateful for the life-changing privilege of leading this vestry and I give sincere thanks to all of St. Mary's.

Gloria Galindo, Senior Warden

The Vestry

Class of 2024 Gloria Galindo Matt Spitzer Barbara Bernard **Class of 2025** Lynne Dombrowski Elizabeth Falcon Russell Fudge Georgia Burke-Lu **Class of 2026** Nicole Elliott Jim Griffith Amy Nachman Linda Woodworth

Phil Albert, Recording Secretary and Clerk



A LETTER FROM OUR MUSIC DIRECTOR

I couldn't be more thrilled with the ways in which our music program is growing and enriching our congregation. To date, we have a total of 22 choristers who sing *every Sunday* during the choir year. This is the largest number of choristers we've had since I started at St. Mary's in 2016. I would like to credit the dedication and amazing work of Marla Perkins, our Music Associate, whose work with us is a gift and blessing. I would also like to thank the parents who make a sacrifice and commitment to support the musical formation of their children and the music ministry of our church. The experience these children are having is one that will deeply enrich their lives, and will strengthen their faith even into adulthood.

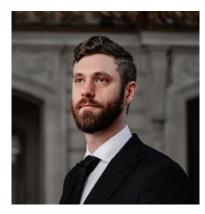
Our Parish Choir also continues to thrive, and we are continually attracting new members to St. Mary's through interest in our choral program. Our Parish Choir has enjoyed several highlights over the past year, especially a joint All Souls' Eucharist with the Schola Cantorum of St. Dominic's Catholic Church and the U.S. premiere of Ian Venables' setting of the Requiem Mass. This spring, we look forward to a collaborative performance of Bach's *Passion According to St. John* with St. Dominic's. As exciting as these performances are, the heart of our vocation is worship; leading congregational singing and offering beautiful choral music every Sunday is our care and delight.

We have two scholars working with us this year: one conducting scholar (Andrew McIver) and one organ scholar (Jameson Caps). Andrew has the opportunity to practice his conducting and rehearsal technique in front of our choir, and conducts anthems in church approximately once a month. Jameson takes weekly lessons with me, and provides service music approximately twice per month. This belies the false narrative that church music is in decline and that "the young people just want to have praise music." With my teaching at the San Francisco Conservatory of Music, I have a steady stream of students who want to participate in church music. Supporting the vocation of young musicians is one of the many ways in which the church occupies a vital place in our society.

It is an extraordinary pleasure to serve Christ with all of you. Thank you for the many and various ways that you support our music program, and by extension nurture our congregation through music.

Soli Deo Gloria,

Eric Choate Director of Music



A LETTER FROM OUR ASSOCIATE RECTOR

Let us hold fast to the confession of our hope without wavering, for he who has promised is faithful. Hebrews 10:23

My siblings in Christ, WOW, what a year! In the midst of challenges large and small, it is clear to me that God is certainly up to something in and around St. Mary's, and I feel incredibly blessed to be a part of that. When I arrived in San Francisco about a year-and-a-half ago, there was a palpable sense of anxiety about the variety of circumstances facing the city and what the future of faith communities and other voluntary associations might be, and St. Mary's was not immune to that. As I told the vestry recently, with prayer and discernment, you all took this opportunity to step forward in faith rather than fear, and I believe God has met us in that risk. Thinking back over the last year, I am most encouraged by the number of new people to St. Mary's who have jumped in with both feet to minister within and through this community. At baseball games, lunches, potluck dinners, and the parish retreat, I have seen friendships form and that in-person community that we missed so dearly during COVID reignite.

The energy on Sunday mornings is palpable, and as someone commented to me in the late spring of last year, it feels *good* to be at St. Mary's, as it should. St. Mary's is blessed to have so many talented, dedicated ministers, both lay and ordained, in its midst, and it is such a privilege to support and equip the saints for ministry here. In all that we do, my intention this past year has been around forming and strengthening authentic and life-giving Christian community, whether through formation opportunities, justice and outreach work, or fun and fellowship. Not only is this an antidote to the pervasive loneliness that is killing Americans, but it also provides us with a foretaste of God's Reign in our midst.

Your faith, your dedication, your gifts are such an encouragement to me and give me hope and remind me that God does have a preferred and promised future for the community known as St. Mary's, a community that loves one another and the world well. While we might not know what the future brings, for now, I am overwhelmed with thanks for the "sweet, sweet Spirit in this place."

Blessings,

lia Clustin- yougt

The Rev'd Kira Austin-Young



A LETTER FROM OUR RECTOR

And the Word became flesh and lived among us, and we have seen his glory, the glory as of a father's only son, full of grace and truth...From his fullness we have all received, grace upon grace. John 1:14,16

It has truly been a remarkable year at St. Mary's. It has been a year of grace upon grace!

At the beginning of 2023, we were seeing a small return of people to church, and ministries were returning. Rev. Kira had been with us just a few months, but was already becoming a vibrant blessing in our midst. There certainly was hope, and there was also some anxiety, due to a very substantial projected budget deficit for the upcoming year. We were trusting the Holy Spirit to guide and inspire us, and She certainly did!

At the invitation of the vestry, members and friends of St. Mary's stepped up and increased their financial support, there were even previous member of our congregation who gave sizable gifts. What was a sizable deficit turned into a small surplus. Alleluia! Beyond that, most of our pledgers increased their financial support for 2024. For the first time since I have been the rector, we have a balanced budget for the year ahead. Grace upon grace!

There was an abundance of life last year as well. Many people began to return to church, of find their way to St. Mary's for the very first time. Ministries flourished and new opportunities arose. We even (re)started a new worship service on Sunday evenings. Amazing!

Rev. Kira's presence among us continues to be an abundant blessing. I am deeply thankful for her partnership. Rev. Kathy's return to us in the Fall is also a joyous delight. I am incredibly blessed to work with such an incredible staff and volunteers who make St. Mary's such a wonderful place to practice God's love and grace.

Perhaps the best way to sum it all up is with a quote by a recent visitor to our 11am service who took the time to write to us about his experience on a Sunday morning. He wrote:

"Yes, of course you have superb music, but there is much more. So much more. There is a welcome at St. Mary's which permeates, which unifies, which uplifts the spirit and brings peace to the soul...Thank you for the light which you help bring to the world."

It is an honor be among you as a child of God and a partner of grace at St. Mary's. It has truly been an abundant year, one full of Grace upon Grace!

Grace, Peace, And Thanks,

David L. Erlant

The Rev. David Erickson

